Pittsburgh Curling Club Board Meeting Minutes

6/13/2023 7:00 491 McCoy Road

	Dustin Devine, Constantin Koehler, Steve Buffington, Gerry Kyle,			
MEMBERS PRESENT	Burt Cubbison, Ryan Fissella, Allison Devine, Leonard Jarabeck,			
IVIEIVIDERS PRESEIVI	Sarah Fissella, Sean Mizerski, Debbie Spang, Daphne Roberts,			
	Travis Eiler, erin mcmanus			
MEMBERS ABSENT	Joe Walton			
OBSERVERS	Rich Palagallo, June Xue			
CALLED TO ORDER	7:07 PM			

APPROVAL OF PREVIOUS MINUTES

DISCUSSION				
CONCLUSIONS				
Approval of Previous N	Approval of Previous Month's Minutes: Kyle/Cubbison; Spang abstains			
ACTIO	N ITEMS	PERSON RESPONSIBLE	DEADLINE	

MEMBER COMMENTS

DISCUSSION			
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CONCLUSIONS			
ACTION	ITEMS	PERSON RESPONSIBLE	DEADLINE

BOARD ANNOUNCEMENTS

BOARD MEMBERS

DISCUSSION

- Trane stating that we failed to make a payment on a service call
 - O We believe this is incorrect, and will be contacting Trane to clarify
- Shed has been completed behind the building
 - O Have begun to move some items into it
 - o Is locked
- Chiller was turned off for the season following Tropicurl
 - O Will be sending volunteer sheet out for help with ice removal
- Upcoming Annual Meeting (6/17/23)
 - O Currently have 3 candidates for 4 open positions
 - 0 Will share 2023-24 calendar/rates at the meeting
 - o Will open up membership for 2023-24 season after 7/1 (new fiscal year)

CONCLUSIONS

ACTION ITEMS	PERSON RESPONSIBLE	DEADLINE

MEMBERSHIP

DISCUSSION

- Membership committee update:
 - O Membership Rates 2023-24
 - Goal to retain 95-100% of current members

- Increase membership by 25 prior to the season and another 25 throughout the season
- Rate proposal:

- Once a person pays the \$100.00, they can choose from the following plans for curling:
- \$50 discount applied for upfront payment on unlimited, \$25 discount applied for all other league offerings paid upfront.

League and Curling Options Fall and winter	Description Unlimited	Cost	Cost per draw	Plan Installments Every 2 Months 3 installments	
6 months	(now includes spring and Pick-up and Pizza)	\$1100		of \$367.00	
Fall and Winter	2 draws or Leagues a week	\$750.00	\$16.00	3 installments of \$250.00	
Fall and Winter	1 draw or league a week	\$450.00	\$19.00	3 installments of \$150.00	
One Season (Fall OR Winter) 3 months	Unlimited	\$600.00		2 installments: \$300.00	
One Season (Fall OR Winter)	2 draws or Leagues per week	\$450.00	\$19.00	2 installments: \$225.00	
One Season (Fall or Winter)	1 draw or leagues per week	\$250.00	\$21.00	2 installments: \$125.00	
Drop in	A member who plays additional games	\$25.00			

 Concern that people could potentially sign up for a payment plan, decide to stop curling and cancel their future payments

^{*100.00} for base membership.

- Discussion that installment plans had been attempted in the past at the arena, and that they proved not to be beneficial
 - Discussion that members have been asking for that option recently
- Discussion to take off USCA verbage on membership rates as we are unsure at this time whether PCC will be members next year
- Discussion to clarify that free pizza league for unlimited members includes the curling, not the pizza.
- 2023-24 schedule proposal
 - September 10-15, 2023, Ice installation
 - Sept 16-25, LTC experience sessions and meet your team nights
 - Sept 27 thru Dec 30, Fall leagues start/finish
 - o Jan 4, 2024 thru March 30, Winter leagues start/finish
 - o April 1 thru June 5, Spring leagues start/finish
 - June 10, approx. time of ice removal.
- Plans for LTC program

Learn to Curl:

Туре	Description	Cost	Notes:	
LTC I	Traditional LTC	\$50.00	Beginner, no	
			experience	
			required	
LTC II	Advance	\$50.00	Must have taken	
	techniques,		LTC I	
	strategy and more			
	time playing			
LTC III	Full game play	\$50.00	Must have taken	
			LTC II	
Learn to Curl	Bought at once	<mark>\$100.00</mark>		
package (All 3)				
LTC II and LTC III	Purchased after	<mark>\$75.00</mark>	Must have taken	
	the initial LTC		LTC I	

- Discussion to check LTC fill rates from last year based on the night, so that we can provide additional LTC's during that timeframe
- Retention/New Member Push
 - Proposal to provide past members with two dates that they can come to try curling again without fee to try to encourage them to rejoin the club
 - O Dates will be 9/23 and 9/26

CONCLUSIONS

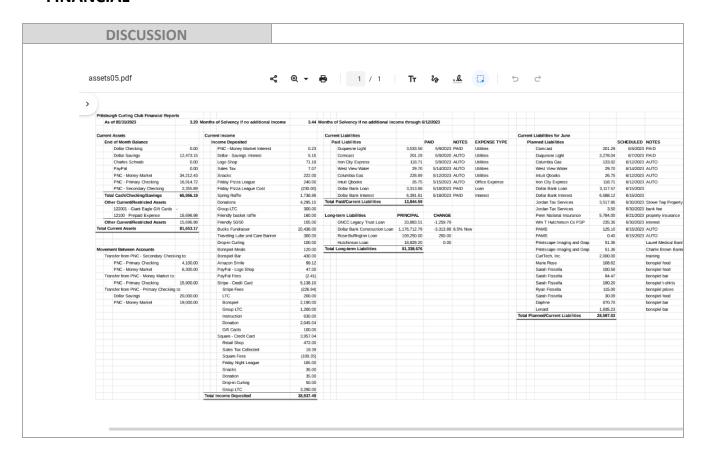
Motion to approve the letter to past members offering dates to re-try curling: Buffington/Fissella; motion carried unanimously
Motion to approve the 2023-24 schedule, with rights to advise as necessary in the future: Kyle/McManus; motion carried unanimously
Motion to approve proposed 2023-24 dues structure for total cost of each tier (allows for adjustment to installment plans), with removal of wording on outside organization affiliation: Kyle/Fissella; motion carried unanimously

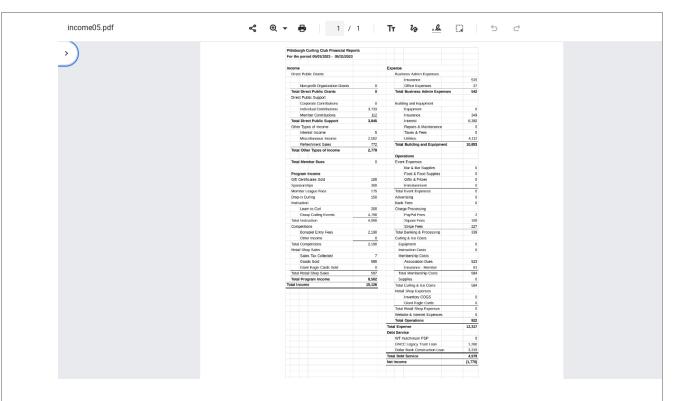
ACTION ITEMS	PERSON RESPONSIBLE	DEADLINE

OUTREACH

DISCUSSION			
 Communications committee update: 			
 Committee has had one meeting so far Has had difficulty recruiting additional members Will continue to pursue additional members to assist 			
CONCLUSIONS			
ACTION ITEMS PERSON RESPONSIBLE DEADLINE			

FINANCIAL





- Accounts currently just under \$66,000
- Income last month \$15,126
- Paid liabilities last month \$13,844
- expected June liabilities: \$19,600
 - O Have not received next installment of Stowe Twp property tax, could come this month
 - O Penn-National insurance due this month (\$5784)
- Bonspiel reimbursement requests, receipts in hand:
 - O Wheelchair Spiel: \$598.87
 - o Tropicurl: \$2736.02
- Currently at 3.44 months of solvency
 - O Clarification that this solvency estimate assumes no future revenue

- O This was originally reported to the board as a planning tool, not to indicate when the club would realistically run out of money
 - concern that members misconstrue this data, and it causes fear amongst
 members who believe it indicates when the club will shut down
 - Wording was clarified for future reports
- Private Loan Discussion:
 - O Buffington/Rose Loan: Continuing to add interest each month, board will be presented with alternate loan proposal in the future.
 - O Hutchinson Loan: Interest only payments in June and September (\$235.36). Will speak with him again in November regarding the payments from December forward.
 - O GNCC: Paperwork signed and submitted. No payments due until Jan 2024.

CONCLUSIONS		
Motion to approve bonspiel reimburse	ment expenses: Kyle/McManus; motion	on carried unanimously
ACTION ITEMS	PERSON RESPONSIBLE	DEADLINE

EVENTS

DISCUSSION

- Events committee update:
 - O Bucks fundraiser
 - Huge thank you to all who participated
 - Thank you letters have been drafted to Potomac, Chesapeake, and Bucks.
 - 0 Wheelchair Spiel:

- Feel it went very well
- If we would look to do it again would try to pick a date that doesn't interfere
 with national qualifying events
- Sponsorship was vital to offset the cost of the event

o Tropicurl:

- Went off really well
- Everyone happy with competition level
- Raffles/fundraisers were significant

O Next years events

- Three Rivers and Mens GNCC Sr's events will have registration opened shortly to start to get some revenue into the club.
- Potentially could look at hosting a USCA 5 and under qualifier

CONCLUSIONS

ACTION ITEMS	PERSON RESPONSIBLE	DEADLINE

MEETING ADJOURNED	Motion to adjourn: Buffington/Kyle; carried unanimously
NEXT BOARD MEETING	June 17,2023 at PCC

EMAIL VOTES ALL

DISCUSSION			
CONCLUSIONS			
ACTION I	TEMS	PERSON RESPONSIBLE	DEADLINE